



County of Purchaser and Source of Sales
Washington State
3rd Quarter - 2011



New Dealer

County Name	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		Unknown		Total		2010 3rd Quarter	
																	Total	% Change
Adams	2	0.3%		0.0%	1	0.1%	1	0.4%	28	0.3%	5	0.2%	0	0.0%	37	0.3%	20	85.0%
Asotin	1	0.1%	6	1.7%	2	0.2%	1	0.4%	34	0.4%	41	1.6%	0	0.0%	85	0.6%	91	-6.6%
Benton	34	4.6%	18	5.1%	28	2.7%	19	7.6%	358	3.7%	97	3.8%	0	0.0%	554	3.8%	579	-4.3%
Chehal	18	2.4%	3	0.8%	22	2.1%	7	2.8%	176	1.8%	24	0.9%	0	0.0%	250	1.7%	301	-16.9%
Clallam	6	0.8%	5	1.4%	10	0.9%	2	0.8%	225	2.3%	45	1.7%	0	0.0%	293	2.0%	278	5.4%
Clark	14	1.9%	28	7.9%	17	1.6%	16	6.4%	395	4.1%	377	14.6%	0	0.0%	847	5.8%	881	-3.9%
Columbia		0.0%		0.0%	1	0.1%	2	0.8%	11	0.1%	3	0.1%	0	0.0%	17	0.1%	21	-19.0%
Cowititz	4	0.5%	15	4.2%	8	0.8%	2	0.8%	201	2.1%	97	3.8%	0	0.0%	327	2.2%	331	-1.2%
Douglas	9	1.2%		0.0%	6	0.6%	6	2.4%	93	1.0%	19	0.7%	0	0.0%	133	0.9%	149	-10.7%
Ferry	1	0.1%	1	0.3%		0.0%		0.0%	17	0.2%	3	0.1%	0	0.0%	22	0.2%	20	10.0%
Franklin	21	2.8%	4	1.1%	14	1.3%	12	4.8%	144	1.5%	33	1.3%	0	0.0%	228	1.6%	167	36.5%
Garfield		0.0%		0.0%		0.0%		0.0%	7	0.1%	2	0.1%	0	0.0%	9	0.1%	5	80.0%
Grant	16	2.1%	6	1.7%	33	3.1%	1	0.4%	261	2.7%	30	1.2%	0	0.0%	347	2.4%	317	9.5%
Grays Harbor	12	1.6%	4	1.1%	18	1.7%	2	0.8%	109	1.1%	19	0.7%	0	0.0%	164	1.1%	221	-25.8%
Island	20	2.7%	4	1.1%	21	2.0%	3	1.2%	283	2.9%	60	2.3%	0	0.0%	391	2.7%	360	8.6%
Jefferson	3	0.4%	5	1.4%	5	0.5%	4	1.6%	103	1.1%	18	0.7%	0	0.0%	138	0.9%	140	-1.4%
King	213	28.6%	72	20.3%	231	21.9%	43	17.1%	1304	13.5%	330	12.8%	0	0.0%	2,193	15.0%	2,306	-4.9%
Kitsap	19	2.5%	16	4.5%	60	5.7%	6	2.4%	476	4.9%	88	3.4%	0	0.0%	665	4.5%	648	2.6%
Kittitas	3	0.4%	3	0.8%	4	0.4%	1	0.4%	60	0.6%	18	0.7%	0	0.0%	89	0.6%	95	-6.3%
Klickitat	1	0.1%	3	0.8%	2	0.2%	1	0.4%	14	0.1%	17	0.7%	0	0.0%	38	0.3%	42	-9.5%
Lewis	9	1.2%	3	0.8%	13	1.2%	1	0.4%	109	1.1%	50	1.9%	0	0.0%	185	1.3%	156	18.6%
Lincoln	2	0.3%	3	0.8%	4	0.4%		0.0%	22	0.2%	21	0.8%	0	0.0%	52	0.4%	75	-30.7%
Mason	14	1.9%	3	0.8%	30	2.8%	6	2.4%	218	2.3%	30	1.2%	0	0.0%	301	2.1%	281	7.1%
Okanogan	6	0.8%	1	0.3%	7	0.7%	3	1.2%	93	1.0%	19	0.7%	0	0.0%	129	0.9%	120	7.5%
Pacific	1	0.1%	2	0.6%	2	0.2%	1	0.4%	25	0.3%	25	1.0%	0	0.0%	56	0.4%	53	5.7%
Pend Oreille	1	0.1%	2	0.6%		0.0%		0.0%	36	0.4%	28	1.1%	0	0.0%	67	0.5%	83	-19.3%
Pierce	83	11.1%	21	5.9%	143	13.5%	26	10.4%	1213	12.6%	150	5.8%	0	0.0%	1,636	11.2%	1,621	0.9%
San Juan	7	0.9%	5	1.4%	8	0.8%	5	2.0%	81	0.8%	20	0.8%	0	0.0%	126	0.9%	112	12.5%
Skagit	25	3.4%	18	5.1%	75	7.1%	8	3.2%	341	3.5%	75	2.9%	0	0.0%	542	3.7%	544	-0.4%
Skamania		0.0%	1	0.3%		0.0%		0.0%	7	0.1%	9	0.3%	0	0.0%	17	0.1%	13	30.8%
Snohomish	72	9.7%	19	5.4%	125	11.8%	18	7.2%	1199	12.4%	209	8.1%	0	0.0%	1,642	11.2%	1,545	6.3%
Spokane	42	5.6%	37	10.5%	57	5.4%	21	8.4%	677	7.0%	298	11.5%	0	0.0%	1,132	7.7%	1,176	-3.7%
Stevens	8	1.1%	1	0.3%	5	0.5%	6	2.4%	125	1.3%	52	2.0%	0	0.0%	197	1.3%	201	-2.0%
Thurston	38	5.1%	12	3.4%	33	3.1%	7	2.8%	426	4.4%	85	3.3%	0	0.0%	601	4.1%	632	-4.9%
Wahkiakum		0.0%	1	0.3%		0.0%		0.0%	16	0.2%	9	0.3%	0	0.0%	26	0.2%	30	-13.3%
Walla Walla	6	0.8%	1	0.3%	5	0.5%	3	1.2%	67	0.7%	23	0.9%	0	0.0%	105	0.7%	117	-10.3%
Whatcom	21	2.8%	18	5.1%	38	3.6%	10	4.0%	372	3.9%	104	4.0%	0	0.0%	563	3.8%	485	16.1%
Whitman	2	0.3%	6	1.7%	1	0.1%	1	0.4%	24	0.2%	15	0.6%	0	0.0%	49	0.3%	55	-10.9%
Yakima	12	1.6%	7	2.0%	26	2.5%	6	2.4%	281	2.9%	37	1.4%	0	0.0%	369	2.5%	442	-16.5%
Unknown					1				9	0.1%	1	0.0%	0	0.0%	11	0.1%	10	10.0%
Total	746	100%	354	100%	1,056	100%	251	100%	9,640	100%	2,586	100%	0	0.0%	14,633	100%	14,723	-0.6%

Source: Washington Department of Licensing and Washington Sea Grant Program